



September 2012

Dear Madame/Sir,

In the first half of the year 2012, Bosch Packaging Technology achieved positive results, and we expect this encouraging development to continue in the second half. Nevertheless, the perceivable slowdown of economic outlook in other markets is an indicator to be vigilant. What is key to run a successful business even in these times of economic unsteadiness? For us, the answer is as clear as simple: being close to our customers.

We are pursuing this approach on several levels. Whether it is the dialog at trade fairs or at symposia we offer or during development work in our laboratories – exchange with our customers is the essential driver for our innovative strength. We accompany you with your projects from the start and are still at your side with various after-sales services after your system has been installed.

From the close cooperation with you, we draw ideas and inspiration to develop innovative solutions tailored to your specific needs. You know best, what you need! Our success proves us right: Read about many exciting and successful customer projects in this issue of **pack insights**. Being close to our customers is of top priority. That is why we constantly pursue this path by expanding our presence in the markets.

Enjoy reading,
Your **pack insights** Editorial Team

Corporate News

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Bosch intends to acquire Ampack Ammann

Bosch Packaging Technology complements its existing portfolio for the filling and packaging of liquid and paste-like foodstuffs.

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New manufacturing facility inaugurated in India

On August 10, 2012, Bosch Packaging Technology inaugurated a new plant in Verna, India and thus expands its production capacities.

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Events

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Growing markets Turkey and India – symposia for customers of the pharmaceutical industry

Bosch Packaging Technology presents its portfolio for the pharmaceutical industry to customers in Istanbul, Turkey, and Hyderabad, India. With these symposia, Bosch wants to strengthen its presence in the growing markets of Turkey and India.

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Visit us at PACK EXPO and FachPack

Come and visit us at FachPack in Nuremberg, Germany and PACK EXPO in Chicago, USA! In September and October 2012 we present an insight into our portfolio for the pharmaceutical, food and confectionery industries as well as our comprehensive after-sales services.

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Confectionery & Food

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Sweet tradition contemporarily produced

The German confectionery producer Jahnke increased quality and decreased energy by 60 percent with its updated confectionery production lines.

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Modern packaging methods for traditional pack styles

Germany's snack producer Lorenz Snack-World needed to increase efficiency for the packaging of its fragile signature snack, NicNac's. Bosch Packaging Technology provided an integrated primary and secondary packaging solution capable of gentle product handling.

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Eating Fresh - A fresh perspective on flexible packaging equipment

The trend towards healthy and fresh food still drives the food industry. But today's consumers do not just want their food to be fresh – they want it to be fresh for longer. Find out more about the challenges food manufacturers and packagers have to face.

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Liquid Food

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Long life in a cup thermoforming solutions for sterile packaging

When packaging perishable products such as spoonable yoghurt, fruit puree, coffee creamer or baby food into containers, high demands for a hygienic packaging process are raised. Find out why thermoforming machines are an ideal solution for sterile packaging of viscous and liquid products.

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We reinvent the wheel: Mandrel-wheel packaging in the course of time

Different packaging requirements ask for different packaging methods. With its mandrel-wheel package makers Bosch Packaging Technology offers a very special solution. Read the interview with Marcus Velezmoro, Head of Sales, and find out about the advantages of this kind of bag making and how the technology has changed over the years.

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Pharma

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New state-of-the-art laboratory equipment on 300 square meters

Hüttlin, based in Schopfheim, Germany, offers ideal conditions for all batch sizes with state-of-the-art equipment for developing and producing solid materials. The machines cover all process steps: from mixing and granulating, drying to pressing and coating of tablets and pellets, as well as capsule filling.

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Small package, great effect: the stick pack

The handy stick sacks become more and more popular, even in the pharmaceutical industry. Reasons for the rising popularity are obvious: Stick packs offer a safe packaging which is produced achieving a high output level, but consumes less packaging material compared to alternative pack styles. These are reasons for the pharmaceutical manufacturer Bright Future to opt for this packaging solution from Bosch.

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GKF HiProTect: new containment solution for Penn Pharma

Bosch will equip Penn Pharma with a new GKF HiProTect with containment for processing highly potent substances, offering customers safe and flexible technology in capsule manufacturing.

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Services

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High-level OEE Consulting for Italy's favourite coffee producer

Bosch Packaging Technology helps Lavazza stay at the top of its game by providing ongoing support to improve plant performance and increase productivity on its coffee packaging lines.

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OEE: Bosch mobile measuring system – an easy solution for data collection

The mobile measuring system from Bosch Packaging Technology allows manufacturers to obtain a quick overview of Overall Equipment Effectiveness as basis for line improvements.

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